

DISTRIBUTOR ASSESSMENT CRITERIA

Distributor Applications/Renewals will be assessed based on the following criteria:

1. Completion of the Accreditation Application Form;
2. Payment of Distributor Application Fees;
3. Results of credit vetting;
4. Overall score on the Accreditation Application Form, based on the following information provided:
 - a. Level of relevant technical expertise of the applicant;
 - i. Number of years' experience in access control technologies;
 - ii. Training and qualifications acquired in access control;
 - iii. Number of years' experience in RFID technologies;
 - iv. Training and qualifications acquired in RFID technologies;
 - v. What RFID frequencies they have worked with.
 - b. Support capacity (24 hour call centre / help desk / mobile technicians);
 - c. BEE status;
 - d. Products that they are currently distributing / supporting in the access control / RFID / IT field;
5. ID – TECH training levels completed and pass rate achieved on these;
6. Actual sales values of the ID – ASSET TRACK product;
7. Client reference feedback on the Distributor's service levels;
8. Ability to provide sufficient user training on the product to the END – USER, to ensure that the END – USER knows how the product works.

For queries on the Distributor Assessment Criteria, please feel free to contact us on:

Phone: +27 (0)12 998 7291 or email: admin@id-controltech.com